

VENDOR CONTRACT-PAPER  
PURCHASING AGENT: JANINE WILANT  
TELEPHONE NO.: (414)286-3916  
EMAIL ADDRESS: JANINE.WILANT@MILWAUKEE.GOV

GROUP 1 XEROGRAPHIC PAPER-MIN. 30% POST CONSUMER WASTE		BIDDER: MIDLAND PAPER PRIMARY BID		BIDDER: MIDLAND PAPER ALTERNATE BID		BIDDER: STEEN MACEK PAPER		BIDDER: UNISOURCE		BIDDER: XPEDX	
DESCRIPTION/PAPER SIZE	EST. 3-YR USAGE/ CARTON	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL
20 LB., WHITE											
8-1/2 X 11	12,500	\$28.20	\$352,500.00	\$29.20	\$365,000.00	\$30.50	\$381,250.00	\$28.75	\$359,375.00	\$28.65	\$358,125.00
8-1/2 X 11 (3 HP)	1,850	\$30.50	\$56,425.00	\$31.50	\$58,275.00	\$32.60	\$60,310.00	\$30.90	\$57,165.00	\$32.35	\$59,847.50
8-1/2 X 14	275	\$38.80	\$10,670.00	\$40.00	\$11,000.00	\$41.50	\$11,412.50	\$39.30	\$10,807.50	\$41.10	\$11,302.50
11 X 17	1,200	\$30.50	\$36,600.00	\$31.50	\$37,800.00	\$32.61	\$39,132.00	\$30.90	\$37,080.00	\$32.35	\$38,820.00
20 LB., COLORS											
8-1/2 X 11	825	\$31.00	\$25,575.00	\$32.00	\$26,400.00	\$33.52	\$27,654.00	\$33.25	\$27,431.25	\$33.25	\$27,431.25
8-1/2 X 11 (3 HP)	15	\$33.00	\$495.00	\$34.00	\$510.00	\$35.70	\$535.50	\$35.40	\$531.00	\$35.35	\$530.25
8-1/2 X 14	100	\$42.00	\$4,200.00	\$43.25	\$4,325.00	\$45.45	\$4,545.00	\$45.00	\$4,500.00	\$44.95	\$4,495.00
11 X 17	500	\$33.00	\$16,500.00	\$34.00	\$17,000.00	\$35.70	\$17,850.00	\$35.40	\$17,700.00	\$35.35	\$17,675.00
SUB-TOTAL GROUP 1			\$502,965.00		\$520,310.00		\$542,689.00		\$514,589.75		\$518,226.50
LESS: DISCOUNT OFFERED		2%, 30 DAYS	\$10,059.30	2%, 30 DAYS	\$10,406.20		\$0.00	2%, 30 DAYS	\$10,291.80		\$0.00
TOTAL GROUP 1			\$492,905.70		\$509,903.80		\$542,689.00		\$504,297.96		\$518,226.50

GROUP 2 SPECIALITY PAPER--RECYCLED PREFERRED		BIDDER: MIDLAND PAPER PRIMARY BID		BIDDER: MIDLAND PAPER ALTERNATE BID		BIDDER: STEEN MACEK PAPER		BIDDER: UNISOURCE		BIDDER: XPEDX	
DESCRIPTION/PAPER SIZE	EST. 3-YR USAGE/ CARTON	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL
4 PT REVERSE NCR--11 X 17	80	\$62.50	\$5,000.00	\$62.50	\$5,000.00	\$94.67	\$7,573.60	\$93.10	\$7,448.00	\$73.95	\$5,916.00
3 PT REVERSE NCR--11 X 17	40	\$59.00	\$2,360.00	\$59.00	\$2,360.00	\$88.56	\$3,542.40	\$87.10	\$3,484.00	\$83.58	\$3,343.20
2 PT REVERSE NCR--11 X 17	20	\$52.00	\$1,040.00	\$52.00	\$1,040.00	\$78.56	\$1,571.20	\$77.25	\$1,545.00	\$89.13	\$1,782.60
WHITE 90# INDEX--22-1/2 X 35	55	\$65.00	\$3,575.00	\$65.00	\$3,575.00	\$64.21	\$3,531.55	\$61.80	\$3,399.00	\$61.00	\$3,355.00
COLORS 90# INDEX--22-1/2 X 35	125	\$68.00	\$8,500.00	\$68.00	\$8,500.00	\$68.29	\$8,536.25	\$64.75	\$8,093.75	\$65.00	\$8,125.00
WHITE #110 INDEX--22-1/2 X 35	10	\$76.00	\$760.00	\$76.00	\$760.00	\$75.86	\$758.60	\$72.95	\$729.50	\$72.00	\$720.00
COLORS #110 INDEX--22-1/2 X 35	10	\$81.00	\$810.00	\$81.00	\$810.00	\$80.86	\$808.60	\$76.60	\$766.00	\$76.50	\$765.00
ASTROBRIGHTS 60#--8-1/2 X 11	100	\$56.00	\$5,600.00	\$56.00	\$5,600.00	\$56.84	\$5,684.00	\$55.45	\$5,545.00	\$57.45	\$5,745.00
ASTROBRIGHTS 65#--8-1/2 X 11	25	\$45.00	\$1,125.00	\$45.00	\$1,125.00	\$45.05	\$1,126.25	\$43.85	\$1,096.25	\$46.00	\$1,150.00
RECYCLED CHIPBOARD AVAILABLE?		YES		YES		YES		YES		YES	
CRACK & PEEL, 60# FLUORESCENT AVAILABLE?		YES		YES		YES		YES		YES	
SUB-TOTAL GROUP 2			\$28,770.00		\$28,770.00		\$33,132.45		\$32,106.50		\$29,751.80
LESS: DISCOUNT OFFERED		2%, 30 DAYS	\$575.40	2%, 30 DAYS	\$575.40		\$0.00	2%, 30 DAYS	\$642.13		\$0.00
TOTAL GROUP 2			\$28,194.60		\$28,194.60		\$33,132.45		\$31,464.37		\$29,751.80

GROUP 3 COMPUTER PAPER-VIRGIN STOCK ONLY		BIDDER: MIDLAND PAPER PRIMARY BID		BIDDER: MIDLAND PAPER ALTERNATE BID		BIDDER: STEEN MACEK PAPER		BIDDER: UNISOURCE		BIDDER: XPEDX	
DESCRIPTION/PAPER SIZE	EST. 3-YR USAGE/ CARTON	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL
1 PART WHITE 20#--9-1/2 X 11	1,790	\$20.00	\$35,800.00	\$20.95	\$37,500.50	\$22.30	\$39,917.00	\$21.20	\$37,948.00	\$20.70	\$37,053.00
4 PART WHITE 20#--9-1/2 X 11	15	\$48.00	\$720.00	\$49.50	\$742.50	\$42.54	\$638.10	\$43.95	\$659.25	\$39.50	\$592.50
SUB-TOTAL GROUP 3			\$36,520.00		\$38,243.00		\$40,555.10		\$38,607.25		\$37,645.50
LESS: DISCOUNT OFFERED		2%, 30 DAYS	\$730.40	2%, 30 DAYS	\$764.86		\$0.00	2%, 30 DAYS	\$772.15		\$0.00
TOTAL GROUP 3			\$35,789.60		\$37,478.14		\$40,555.10		\$37,835.11		\$37,645.50

GROUP 4 VIRGIN PAPER, DUAL PURPOSE		BIDDER: MIDLAND PAPER PRIMARY BID		BIDDER: MIDLAND PAPER ALTERNATE BID		BIDDER: STEEN MACEK PAPER		BIDDER: UNISOURCE		BIDDER: XPEDX	
DESCRIPTION/PAPER SIZE	EST. 3-YR USAGE/ CARTON	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL	PRICE/ CARTON	TOTAL
20 LB., WHITE											
8-1/2 X 11	7,400	\$26.75	\$197,950.00	\$27.45	\$203,130.00	\$28.36	\$209,864.00	\$26.10	\$193,140.00	\$26.25	\$194,250.00
8-1/2 X 14	175	\$36.90	\$6,457.50	\$37.85	\$6,623.75	\$38.80	\$6,790.00	\$35.90	\$6,282.50	\$36.00	\$6,300.00
11 X 17	1,200	\$29.00	\$34,800.00	\$29.75	\$35,700.00	\$30.50	\$36,600.00	\$28.25	\$33,900.00	\$28.25	\$33,900.00
SUB-TOTAL GROUP 4			\$239,207.50		\$245,453.75		\$253,254.00		\$233,322.50		\$234,450.00
LESS: DISCOUNT OFFERED		2%, 30 DAYS	\$4,784.15	2%, 30 DAYS	\$4,909.08		\$0.00	2%, 30 DAYS	\$4,666.45		\$0.00
TOTAL GROUP 4			\$234,423.35		\$240,544.68		\$253,254.00		\$228,656.05		\$234,450.00

NON-COMPLYING BID RECEIVED FROM:  
IKON, INC.

PER PAYMENT TERMS-INVITATION TO BID DOCUMENT- PAGE 6:  
THE CITY WILL DETERMINE THE LOW BIDDER BY TAKING INTO CONSIDERATION CASH DISCOUNTS OFFERED BY THE BIDDER  
ONLY IF THE PAYMENT TERMS ARE 30 DAYS OR MORE HOWEVER, IF THE LOW BIDDER WHO IS AWARDED FROM THIS  
CONTRACT HAS QUOTED A MORE FAVORABLE DISCOUNT FOR EARLIER PAYMENT, AND THE CITY PAYS WITHIN THAT EARLIER  
TIMEFRAME, THE BIDDER WILL BE HELD TO THAT QUOTED DISCOUNT.

AWARD BASIS:  
AN AWARD WILL BE MADE BY GROUP NUMBER (GROUPS 1 THROUGH 4) OR IN TOTAL TO THE LOWEST RESPONSIBLE AND  
RESPONSIVE BIDDER COMPLYING WITH THE BID SPECIFICATIONS AND THE DELIVERY REQUIREMENTS.

LOW BIDDER WILL BE DETERMINED FROM THE GRAND TOTAL OF EACH GROUP OBTAINED BY MULTIPLYING THE UNIT PRICE  
(CARTON OR SHEET) BY THE ESTIMATED USAGE AMOUNT FOR EACH SUB-ITEM IN THAT GROUP. BIDDER MUST QUOTE ALL  
SUB-ITEMS LISTED IN A GROUP TO BE ELIGIBLE FOR AN AWARD OF THAT GROUP.

THE CITY RESERVES THE RIGHT TO REJECT A BID IF A MINIMUM ORDER REQUIREMENT IS STATED.